

See you at the following events:

8/7 - Hazelnut Farm Tour
8/13-8/18 - Clackamas Co. Fair
8/22-8/24 - OAN Farwest Show

**Pesticide Container
Recycling Day
OVS McMinnville
Saturday, Sept 14th
8am - Noon**

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New Phone System for OVS

We are still in the midst of determining how best to utilize our new phone system, and experiencing a few "learning curve" issues. Your calls are important to us, so we're trying to improve our overall response time and eliminate layers. But it will take us more time to work out the details, please be patient over the next few weeks.

Macro Bins

Our early order discount period has passed, but there's still time to get bins before harvest begins. We still have all models available including the T-bin, but don't delay. Please call 800-653-2216 today for more information or to place orders. Place online orders to adam.bertram@ovs.com.

Birds

For those who preferred the bagged 17'x 2500' bird netting, we're bringing it in again. We'll also have a few of the 3-point mount applicators for rent to help install this netting. The net drapes over the entire canopy creating a complete barrier to entry. We're also offering a new, starling + raptor chip to install in the BirdGard Super-Pro Alarms. It works very well to repel starlings.

New Powdery Mildew Eradicator

OVS has worked with a new agri-chemical company, Sym-Agro, to bring in a new Powdery Mildew eradicator called Amicos Sec. This product is manufactured in Spain by Seipasa and is approved for organic use. Amicos Sec is 60% cinnamon oil and 40% potassium oleate (both a salt and fatty acid, sometimes referred to as potassium soap). The cinnamon oil will leave a strong cinnamon odor after applied, but it does not taint the crop because the oil volatilizes. We have successfully trialed the product, but there has been no widespread testing in Oregon crops. The manufacturer insists that Amicos Sec does not breakdown the cuticular layer of plants as do the widely used potassium bicarbonate eradicators (Armcarb, Kaligreen and Milstop). Amicos Sec is a liquid packaged in 2.5 gallon containers; labeled use rates are 13-32 oz in 100 gallons of water. Mode of action requires direct contact with PM cells, so complete coverage is critical (just as it is with bicarbonate). Price per acre is less than the bicarbonates. Amicos Sec is also labeled for mite control.

OVS Launches Special K

We've created our own foliar potassium for nutritional use. Special K is a highly plant available form of chelated potassium with an analysis of 0-0-21.5. We've used products that could achieve organic registration, but we have not yet jumped through all the hoops. We trialed this product in wine grapes last year and found it generated tissue potassium levels very comparable to KDL (potassium dextrolac) in side-by-side trials. Special K will be available in 2.5 gallon and 5 gallon containers as well as in bulk. Cost per gallon in 2.5s is \$23.60, compared with KDL at \$27.20. Elevated potassium levels help increase Brix and dry extract, reduce acid, as well as lignify wood and protect from frost damage. Special K is labeled at 3-6 quarts/acre per use. Best timing is from veraison through harvest, repeated small applications are better than one large. Can be safely applied in most tank mixes.

Time to Seed Cover Crops



We firmly believe that proper cover crop seeding is one of the best practices farmers can employ to be good stewards of the land. Many growers of perennial crops clean till every row or every other row during the growing season to manage water stress and nutrition. But it's very important to get those clean cultivated areas seeded soon to prevent winter erosion. We have several time-honored seed blends in stock and we'll custom blend for larger orders. We strongly encourage the use of legumes and cereal grains to fix nitrogen, accumulate phosphorous, improve beneficial insect habitat and provide organic matter. Fixing nitrogen from the air is essentially free. Why wouldn't all growers employ this practice? We encourage those planting young hazelnut orchards to consider this practice as well. This year some seed prices have soared. However, we've adjusted our mixes to compensate for this and we have blends available at the lowest possible prices. As always, all OVS cover crop seed is Oregon farm-direct to provide the best quality and lowest pricing. We also rent seed drills to those that buy seed from us. Call an Ag Supplies associate for current pricing and availability.

Grapes to Buy or Sell?

Oregon's wine grape demand/supply situation is as tight as I've ever seen. Earlier this season I was getting several calls a week or even a day from buyers looking for fruit. Of late, I've heard from a few folks that actually had fruit for sale. So, I think it's a good time to remind people of a worthy service funded by the Oregon Wine Board call the **Grape Matching Service**. It's an on-line service to match buyers and sellers. You can view it at oregonwine.org, but you need to get set up to use it. So call Rose at 503-228-8336 and get signed up if you're interested.



Kevin

Still not too late for dust control



Excessive dust can breed mite problems and slow photosynthesis; not to mention the hassle and inconvenience. Depending on summer rainfall, most dust control applications will last the entire season. The lignin sulfonate we use is biodegradable and environmentally safe. With the proper buffer zones, it can be used on organically certified sites. What's more, lignin reduces road repairs and increases traction by binding gravel and dust on the road surface. We've actually used it to successfully repair the road in front of our fertilizer facility. With our material, one gallon will cover 18 square feet. Our truck can spray up to 14' wide.

Let us earn your dust control business; call 800-653-2216 for a custom quote.

Fall Trellising

We've been monitoring global steel prices and making (what we hope are wise) purchasing decisions. We, along with our main steel manufacturing partner, Jim's Supply, have committed to a considerable amount of raw steel for this coming fall, winter and spring. We think we've purchased during a low commodity price period and as such, we're positioned to be highly competitive on trellis quotes for delivery over the next 7 months or so. We anticipate a steel price increase by early 2014 of somewhere between 8-14%. We're also planning to take a major position on import steel t-posts during this period. Finally, if you're wanting to work with wood posts, we anticipate another significant shortage over the next year. We've committed to many truckloads from our mills, but most of the major producers now have production schedules filled into fall of 2014! There's a lot of planting going on, and more being planned, that will require trellising, so if you need materials don't wait to order. We're well positioned, but we may end up short as well. Call OVS today at 800-653-2216 and get your needs in our queue.



Fall Fertilization

We know that most plants run on nutrient reserves from bud break through bloom, and some crops (like blueberries and hazelnuts) bloom before they break leaf buds, which requires even more nutrition. What's more, modern agriculture demands more from plants than they "naturally" produce, so nutrition reserves are important to avoid collapse. These two factors alone make fall fertilization a wise idea. We can help load plant cells with all the necessary carbohydrates, enzymes and mineral nutrition necessary to get off to a great start the following spring. This also better prepares the plants to deal with spring frost events. Many growers already use fall fertilization to their advantage, but nut and grape growers often do not because their harvests are so late. In these crops, foliar fertilization prior to harvest can do the trick. We think that nut growers could reduce the impact of alternate year bearing through fall fertilization. We also think grape growers could also improve fruit set in the following year with fall fertilization. Grape growers have faced weak fruit sets 3 out of the last 4 years. The environmental stresses (drought, disease, frost and cold/wet spring soils) that contributed to poor fruit sets could have been mitigated through fall fertilization. Contact an OVS agronomist to discuss your soils, tissues and cropping experiences so we can design a custom fertilization strategy for your farm.

The Equipment Corner



Rental Equipment Available

- Seeder 4' width
- Spin spreader 3pt.
- 2 & 3 shank ripper 3pt.
- Shaver Post Driver 3pt. Cat 2 required

Quality Used Tractors

- JD2030 2wd, 60hp Tractor
- JD3720
- JD4100N Narrow nursery tractor
- JD5400 w/self-leveling loader
- JD6400 4wd Cab Tractor
- Kubota B7510DTN, narrow nursery tractor, 36" wide, 21 hp, 2 available
- Kubota M7030 4wd Tractor, 70hp, w/Nelson cab
- Kubota M8200SDNBC, 80 hp, narrow cab tractor
- Kubota M9540 cab tractor w/loader, only 450 hrs
- Landini Rex80 4wd Cab Tractor (very clean and ready to go)
- Massey Ferguson 3435 4wd, 80 hp, Cab Tractor
- Yanmar T80 cab crawler, 51" wide!, 1862 hrs, clean

Used Hazelnut Equipment

- Weiss-McNair Getz-m-All Harvester
- Weiss-McNair 984 Harvester
- Weiss-McNair HS30 Sweeper

Units to Demo

- Rankin R2-55 2-shank aisle ripper
- Edwards Sucker Brush
- Rankin In-row Vineyard Hoe w/disc attachment
- Rhizo-Blade (new implement for vineyard aisle management)

Consignments

- Landini 55F Crawler \$8900
- Kubota L4240GS 4wd w/ldr \$22,500 obo
- Honda TRX400 sport bike \$3200 obo
- Agric ALJ 35" tiller, like new \$1200 obo
- Weiss-McNair 984 Harvester \$15,000 obo