

Upcoming Events

- Please join us on Friday, September 6th for our **Hazelnut Harvester Clinic sponsored by Weiss-McNair and Arbor Grove Nursery**. In addition to the harvester clinic, representatives of Arbor Grove will discuss how to improve hazelnut pollination. 9 a.m. — noon followed by a BBQ lunch.
- OVS will also be at the **PNWCTA Tree Fair and Trade Show** on Sept. 6-7 at the Jantzen Beach Red Lion, and we're bringing lots of twine!
- September 14 will be our **Pesticide Container Recycling Day at OVS McMinnville from 8-noon**. All jugs and buckets must be triple rinsed with labels, caps and metal handles removed.
- Save the date for our 17th **Annual Harvest Celebration** on Friday, November 15th from 4-7 p.m. at the Aurora store. We moved the date one week to end the overlap with Salud! Thanks.

Please welcome **Jose Grimaldo** to the OVS team. He recently joined us at the McMinnville Parts Counter. Jose was raised locally and graduated from Dayton High School. He has years of experience with parts and inventory control.

Botrytis Concerns?



As I write this newsletter, the weather is still unsettled and is scheduled to be so for a few more days. The last few days of August have brought warm, wet conditions in many locations. We've had several occasions where plant tissues were wet for longer than 12 continuous hours. This is botrytis weather, but the longer range forecast calls for a return to warm, dry weather for an extended period. If the weather does dry out and warm up, we may have no rot issues. But if things turn damp, I recommend taking action. The absolute best method to reduce botrytis potential is to encourage air flow in the fruit zone. This is done by removing leaves and preventing (as much as reasonably possible) bunches from touching. Another botrytis spray may also be in order. I sprayed today. Nothing has really changed regarding material choices, but you do need to pay close attention to the Pre-Harvest Interval labeled for each product. All the organics are short periods, one day or less. But in the conventional world, Elevate is the shortest at 0-days, Scala and Vanguard are both 7-days, Endura is the longest at 14 days, so be careful with your material choices and don't spray the same FRAC class of fungicide twice in a row.

Kevin

Plants Like Special K

We've created our own foliar potassium for nutritional use. Special K is a highly plant available form of chelated potassium with an analysis of 0-0-21.5. We've used products that could achieve organic registration, but we have not yet jumped through all the hoops. We trialed this product in wine grapes last year and found it generated tissue potassium levels very comparable to KDL (potassium dextrolac) in side-by-side trials. Special K will be available in 2.5 gallon and 5 gallon containers as well as in bulk. Cost per gallon in 2.5s is \$23.60, compared with KDL at \$27.20. Elevated potassium levels help increase Brix and dry extract, reduce acid, as well as lignify wood and protect from frost damage. Special K is labeled at 3-6 quarts/acre per use. Best timing is from veraison through harvest, repeated small applications are better than one large. It can be safely applied in most tank mixes.

Time to Seed Cover Crops

Cover crop seeding is one of the best practices farmers can employ to be good stewards of the land. We have several time-honored seed blends in stock and we'll custom blend for larger orders. We strongly encourage the use of legumes and cereal grains to fix nitrogen, accumulate phosphorous, improve beneficial insect habitat and provide organic matter. Fixing nitrogen from the air is essentially free. Why wouldn't all growers employ this practice? This year some seed prices have soared. However, we've adjusted our mixes to compensate for this and we have blends available at the lowest possible prices. As always, all OVS cover crop seed is Oregon farm-direct to provide the best quality and lowest pricing. We also rent seed drills to those that buy seed from us. Call an Ag Supplies associate for current pricing and availability.



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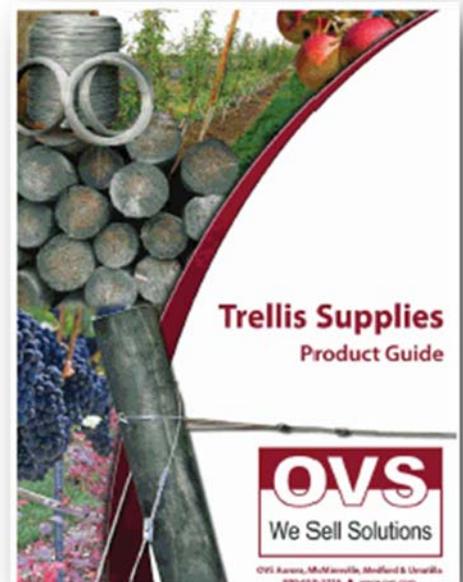
Fall Fertilization

We know that most plants run on nutrient reserves from bud break through bloom, and some crops (like blueberries and hazelnuts) bloom before they break leaf buds, which requires even more nutrition. What's more, modern agriculture demands more from plants than they "naturally" produce, so nutrition reserves are important to avoid collapse. These two factors alone make fall fertilization a wise idea. We can help load plant cells with all the necessary carbohydrates, enzymes and mineral nutrition necessary to get off to a great start the following spring. This also better prepares the plants to deal with winter cold and spring frost events. Many growers already use fall fertilization to their advantage, but nut and grape growers often do not because their harvests are so late. In these crops, foliar fertilization prior to bloom can do the trick. We think that nut growers could reduce the impact of alternate year bearing through fall fertilization. We also think grape growers could also improve fruit set in the following year with fall fertilization. Grape growers have faced weak fruit sets 3 out of the last 4 years. The environmental stresses (drought, disease, frost and cold/wet spring soils) that contributed to poor fruit sets could have been mitigated through fall fertilization. Contact an OVS agronomist to discuss your soils, tissues and cropping experiences so we can design a custom fertilization strategy for your farm.



Fall Trellising

We've been monitoring global steel prices and making (what we hope are wise) purchasing decisions. We, along with our main steel manufacturing partner, Jim's Supply, have committed to a considerable amount of raw steel for this coming fall, winter and spring. We think we've purchased during a low commodity price period and as such, we're positioned to be highly competitive on trellis quotes for delivery over the next 7 months or so. We anticipate a steel price increase by early 2014 of somewhere between 8-14%. We're also planning to take a major position on import steel t-posts during this period. Finally, if you're wanting to work with wood posts, we anticipate another significant shortage over the next year. We've committed to many truckloads from our mills, but most of the major producers now have production schedules filled into fall of 2014! There's a lot of planting going on, and more being planned, that will require trellising, so if you need materials don't wait to order. We're well positioned, but we may end up short as well. Call OVS today at 800-653-2216 and get your needs in our queue.



OVS Trellis Supplies Product Guide

Available for download at www.ovs.com

The Equipment Corner

Equipment Alerts for 2014

If you plan to purchase a Rear flail or sprayer for next growing season, please order this fall to assure delivery next February or March. This year there were many late orders and machines didn't arrive on time. Please plan ahead.

Consignments

- **Weiss-McNair** 984 Harvester \$15,000 obo
- **Kubota** L4240GS 4wd Tractor w/loader \$22,500 obo
- **Kubota** B2910 HST 4wd Tractor w/loader and **Landpride** RCR1860 Rotary Mower (162 hrs) \$12,500
- **Agric** ALJ 35" Tiller, like new, \$1200 obo
- **King Kutter** 66" Box Scraper \$550
- **King Kutter** 48" Rotary Mower \$890
- **Landpride** Post Hole Digger w/9" auger bit \$750
- **Rankin** 55 gal., 3 pt. Herbicide Sprayer w/40" boom and hand gun, \$400

Newer Used Tractors

- **Kubota** M8200SDNBC, 80 hp, Narrow Cab Tractor (1111 hrs)
- **Landini** Rex80 4wd Cab Tractor (very clean and ready to go) (800 hrs)
- **Yanmar** T80 Cab Crawler, 51" wide!, clean (1862 hrs)

New Construction Excavators in Stock

- **Kubota** U25 Zero-Turn w/24" bucket (Rental Return)
- **Kubota** KX057 12,000# class
- **Kubota** KX121 10,000# class Cabs and Open Stations available
- **Kubota** KX018 Mini-Excavator w/Q-C 12" bucket



Zero Down, 0% Financing for up to 48 months on most new Kubota Equipment—ACT NOW!

Call Jeff Miller, Bill Mattila, J.O. Anderson, Brian Karcher or Brian Crawford today for all your equipment needs.



Macro Bins

We still have some inventory available, but stocking levels are in decline as we near the end of the season. Please call **800-653-2216** today for more information or to place orders. Place online orders to adam.bertram@ovs.com

Need Copies of Invoices?

If you need copies of invoices or have other credit questions, please contact us at accounting@ovs.com

This will assure quicker response. Thanks much.