



## UPCOMING EVENTS

### OVS Harvest Celebration Outlet Warehouse Luncheons



*Can't make it to OVS McMinnville for our Nov. 6th Harvest Celebration event?*

*No worries, we'll bring the celebration to you at each of our **Outlet Warehouse** locations with an OVS Harvest Celebration Luncheon!*

*Friday, October 30th 11am-1pm  
Soup, Sandwiches & Dessert*

*OVS Medford  
OVS Pasco & OVS Salem*

### OVS 18th Annual Harvest Celebration Event

*Join us for an evening of great food, great wine, great prizes...and a great cause.*



*Friday, November 6th 4pm-7pm  
OVS McMinnville*

*Last year over \$2700 was donated to local FFA youth programs. This year we are once again raising funds to help support youth involved in local 4H Development and Leadership programs.*



October 2015

## Post-Harvest-Fertilization in Wine Grapes

Now that harvest has begun and the end of another grape growing season is in sight, it's time to take advantage of one of the grape vine's critical phenological changes – pre-dormancy root development and nutrient storage. This is when vines “fatten up before hibernation,” drawing nutrients away from leaves, expanding roots to capture more nutrients and storing those nutrients in woody tissue. This is what supplies the energy necessary for bud-break and early shoot/root expansion next year.



At this time, I prefer a post-harvest liquid fertilizer application to provide a solid nutrient foundation for next season. Key components in this application can include nitrogen, potassium, calcium and zinc depending on soil/tissue availability and harvest removal numbers.

It is very important to understand that we are mining nutrients from the soil when we pull fruit off the vine. For every ton of wine grapes harvested, we remove approximately 3 lbs of nitrogen, .5 lbs of phosphorus, 5 lbs of potassium, 1 lb of calcium and .2 lb of magnesium.. The plant needs to replace those nutrients, either through mining the soil with its roots or with supplemental foliar fertilization. For instance a vine has two peak nitrogen uptake windows – bud-break through bloom and post-harvest prior to dormancy. One thought is to apply 80% of the vines' N requirements in that first window and the remaining 20% post-harvest. Fall boron application is tolerated by the leaves and grapevine more so than a spring application(s).

Our go-to post-harvest product is **OVS Next Season**. **OVS Next Season** has an analysis of 5-1-2.5 with a host of micronutrients. This formulation improves nutrient availability and effect, through rapid uptake and root stimulation. It will provide some protection against winter damage as well as optimally position your vines for the following growing season. As always, consult with your local OVS agronomist to determine the ideal liquid fertilizer blend necessary to address your specific situation, and visit our website for more information about [OVS Next Season](#).

*Mark Gibbs - OVS Agronomics*

## OVS Fall Hours - Start November 2nd

Monday - Friday  
8am - 5pm

Saturday  
8am - Noon



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# USED EQUIPMENT SALES



NEW 2013  
Gearmore T50S2-1200

- 300 gal sprayer
- Stock #40484
- \$18,900



Used 2007  
Gillison GVF 2110-04

- Pruning tower
- 2,000 hrs
- Stock #21959
- \$17,900



NEW 2010  
Rankin GDL200

- Sprayer
- Stock #30244A
- \$2,500



NEW 2013  
Jacto J-600

- Sprayer
- Stock #40805
- \$15,900



NEW 2013  
Jacto J-1000

- Tow behind sprayer
- Stock #40487
- \$18,500



Used Weiss McNair  
JD40 Sweeper

- 2,055 hrs
- 7'6" header
- Stock #40024
- \$25,900



Used 1988  
Kubota M7030 Tractor

- 70 hp engine w/ 2,810 hrs
- 8 x 4 gear drive trans
- Stock #38578
- \$8,900



Used 2007  
Weiss McNair HS40D  
Sweeper

- 30 hp diesel engine w/ 933 hrs
- Deutz air cooled engine
- 7'6" wide head
- Stock #22062
- \$22,900

## Falling Commodity Prices Lower Trellis Costs

I'm sure you, like myself, have been shocked-lately when driving by your local gas station and seeing how low the price of fuel has fallen. Many commodities across the board have all seen prices fall since summer began. If you're a seller that isn't so much fun, but when you're a buyer, the price reduction looks very favorable. Steel is one of those commodities that commonly fluctuates based on demand by China, the US, and many other consuming countries. With the lowering of demand by China, and the strengthening dollar, it has been a long time since we have seen our steel product prices so low.



Trellis posts, wire, and basically any steel related, manufactured product have experienced significant price drops since August. How long will these prices last? No way to know, but for now it's a great time to lock in the benefits!

Wood demand remains stronger than supply so prices have remained stable and historically high. But with durable steel material lasting longer in our Northwest conditions, perhaps it's time to consider steel posts versus wood for your next project. For organic growers this is even more beneficial as treated posts aren't an option and untreated wood posts don't last long in our wet growing conditions.

OVS has already started to stock up on products for your upcoming fall and winter projects, but with the heavy demand for materials that we've experienced, it's a good idea to plan ahead and call your local OVS representative to secure your trellis needs now.

For our full line-up of Used Equipment visit our website!  
<http://ovs.com/catalog/used-products>

We're proud to be your Weiss McNair Dealer of Choice!



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Wayne Ackermann, OVS Agronomics

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