

## Upcoming Events

We've moved our **Harvest Celebration** back one week to avoid the conflict with Salud. Please join us on Friday, November 15th from 4-7 pm at the Aurora store for all the festivities.

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**Pesticide Container Recycling Day** Aurora store on Saturday, Nov. 16 from 8-noon: triple rinsed, no labels or caps please.

\* \* \*

Beginning Monday, Nov. 4th, we'll return to 8 a.m. opening at all stores. We'll go back to 7 a.m. opening as the growing season begins next year.

## Please Join Us for the 16th Annual Harvest Celebration

The OVS Harvest Celebration has always been a pretty good party and this one will be no exception. This year we're at the Aurora store on Friday, November 15th. We'll begin our celebration as we always do with hearty hors d'oeuvres and fine wines (as well as beers and non-alcoholic beverages) at 4 pm. Many of our best vendors will be present to greet you and answer questions. Then, at 6 pm we'll move to a seating area in the front of the store (those who wish to just keep celebrating can remain back in the shop area with the beverage service). There, we'll have a panel that consists of Josh Grace (International Wine Associates, the firm that represented Carla and I in the Resonance sale), Jesse Lyon (Wine Practice Attorney for Davis, Wright, Tremaine in Portland), Kurt Wittman (Northwest Farm Credit Services) and me. We'll do our best to share the positioning, preparation and process of selling a vineyard and/or winery.

As a part of our celebration we also try to raise funds for good causes. Most years we've had a food drive for local food banks. This year we've decided to raise funds for local 4H programs in Yamhill, Polk and Marion counties. Please join us for this opportunity to celebrate another year of farming, as well as benefit 4H programs and perhaps learn how you might monetize your vineyard asset. We'll start the party at 4 pm and wrap up the panel discussion at 7 pm. See you then.



Kevin

## MacroBin Close-Outs!



We ended the season a little long on some Macro Bin models. The pricing below is for **stock-on-hand only**.

16S...\$182/ea

16FV...\$175/ea

24S...\$240/ea

24FV...\$202/ea

T-bin...\$310/ea



**Wilsonville Holiday Inn**  
25425 SW 95th Ave  
Wilsonville, OR 97070

## Grower Meetings

Please join us for **Berry & Nut Day** on **Monday, December 9th** at the **Wilsonville Holiday Inn Conference Center** from 9-3. Then, we'll pack up our show and head south for our **Southern Oregon Grape & Pear** program on **Tuesday, December 10th** at the **Tap Rock Events Center** in Grants Pass from 9-3. These events will be focused on sharing the latest information on new agri-chemical releases, and 2014 should prove interesting with generic Rely and an organic Rely coming to market. We'll also present our liquid liming technology, along with our new nutrient blends. We'll feature Doug Dickey, creator of Carbon 1. As always, you can count on OVS putting together an educational program worthy of committing a day to, and besides everyone could use a free lunch. Yea, I know, there's no such thing as a free lunch. All we ask is that you come and listen. More details of these events will follow, but save the date!  
**See you there!**

## OVS Service Departments...

*Proudly servicing all makes and models!*



### Please Welcome Tony Kuenzi

Tony just joined OVS as Service Director at the Aurora store. He started his career with Lennon

Implement, where he worked part time while going to school in the late 1970's. Tony then worked for Industrial Aviation Services as ground support for the planes and helicopters. Beginning in 1982, he tried his hand as a technician for a Buick dealership. In 1985 he accepted a position as Western States Service Manager for Pixall Corporation. In 1995, Fisher Implement became the Western States Dealer and he worked for them until the Oxbo merger in 1997. After his Fisher Implement days, he purchased 7 harvesters and custom harvested green beans and sweet corn in the Willamette Valley and seed corn in Idaho. During that time, he also purchased Salem Hydraulics, a Salem-based service and parts business, which he still owns. Obviously, Tony has lots of experience and a great many contacts in the local area. We're pleased he's joined OVS.

### **Hazelnut Harvester Service Specials**

*If scheduled by year-end. And receive 15% on all labor if any needed repairs are made by April 1, 2014.*



**Harvester  
Inspection  
Special  
\$195**

**Self Propelled  
Sweeper Inspection  
Special  
\$95**



## Winterizing Now Saves Money and Frustration Next Year



Dr. Andrew Landers, Professor of Agricultural Engineering at Cornell University says proper cleaning and storing of your sprayer will pay dividends. Thoroughly drain tank of any residues, then run fresh water through

system until it runs clear. Some systems may require recycling a cleaning agent such as potassium hydroxide or ammonia (50 parts water to 1 part cleaner) for complete cleaning. If you have any leftover Oxidate or hydrogen peroxide laying around, it too is an excellent tank cleaner. Run the cleaning mix through the sprayer for several minutes, then drain the tank and all hoses. Make sure there's no water in the pump. If you can't be sure it's empty, run some anti-freeze into the system to prevent freeze damage to the pump. Clean and replace any worn nozzles, strainers and screens now. Rinse and scrub outside of sprayer. Store sprayer under cover.

Don't forget to winterize your propane cannons and bird alarms. We frequently make repairs on these devices that could have been avoided with good winterizing procedures. Make sure you disconnect your propane tanks. Then place a coffee can (or something similar that can't be chewed through) on the barrel of the cannon. Try to create as tight a seal as possible to prevent rodents from nesting inside. And seal your bird alarms in a rodent-proof container to prevent them from nibbling on wire insulation.

We realize that most farmers use many different brands of equipment, that's why we have factory-trained technicians in not only the lines we represent, but also John Deere, New Holland and others. At OVS we strive to hire the best service professionals in the area. We have experts on all types of equipment, including nut and berry harvesters, hay and forage machines, self-propelled and pull-type sprayers, small construction equipment, tractors and much more.

Have OVS come to your farm to service and winterize your equipment. If you need major repairs we'll offer a detailed quote. Be ready for next season, and you can deduct the expense to reduce your tax burden now. Call Gary Wertz in McMinnville or Tony Kuenzi at Aurora. We're here to help.

**Gary Wertz**  
**OVS McMinnville**  
**503-435-2700 store**  
**503-710-6879 mobile**

**Tony Kuenzi**  
**OVS Aurora**  
**971-216-0112 store**  
**503-991-0351 mobile**

## The Equipment Corner



### Equipment Alerts for 2014

If you plan to purchase a Rears flail or sprayer for next growing season, please order this fall to assure delivery next February or March. This year there were many late orders and machines didn't arrive on time. Please plan ahead. The same is true for some models of Cima/Gearmore sprayers. Get your order in early.

### Weiss-McNair Pre-Season Order Program—Call for pricing

- Declining Discounts Deadline Dates:  
Applies to all Weiss-McNair equipment
- November payment—6%
- December payment—5%
- January payment—4%

### Used Nut Equipment

- HS30 Sweeper Wisconsin Twin gas 7'6" header
- Deutz 3-cyl. Diesel w/7'6" tine bar head sweeper
- Weiss-McNair Getz-um-All Harvester
- Weiss-McNair 836 Harvester

### Used Equipment

- Rears SPF54 54" Flail w/HD knives, \$4,400 LIKE NEW
- Rears 150 gallon 3-point sprayer w/40' coil-shock booms, \$4,500 OBO LIKE NEW
- Cima/Gearmore 300-gallon Venturi airblast sprayer w/link hitch, \$5,500
- Kubota BX22 Tractor/Loader/Backhoe w/mid-mount mower, consignment, \$9,200 OBO
- JD6420 4wd, 90hp Tractor (only 160 hrs), consignment, \$45,000 OBO LIKE NEW
- Kubota M8200SDNBC, 82 hp, Narrow Cab Tractor, \$26,000 OBO
- JD5510 4wd Tractor/loader, \$14,700 OBO
- Kubota M7030 4wd Orchard Tractor w/cab, \$17,500 OBO

**Zero Down, 0% Financing for up to 48 months on most new Kubota Equipment—ACT NOW!**

Call Jeff Miller, Bill Mattila, J.O. Anderson, Brian Karcher or Brian Crawford today for all your equipment needs.



**See you at the Willamette Valley Ag Show  
Nov. 12-14 in Albany**

## Fall Trellising and Fencing

We're well stocked and well positioned to be highly competitive on trellis and fencing quotes for delivery over the next few months. We anticipate a steel price increase by early 2014 of somewhere between 8-14%. We've also taken



a major position on import steel t-posts for this period, because some import steel prices have dropped well below comparable domestic sources. Finally, if you're wanting to work with wood posts, we anticipate another significant shortage



over the next year. We've committed to many truckloads from our mills, but most of the major producers now have production schedules filled into fall of 2014! There's a lot of planting going on, and more being planned, that will require trellising, so if you need materials don't wait to order. We're well positioned, but we may end up short as well.

**Call OVS today at 800-653-2216**

## ***IRS Code Section 179 deductions are still available!***

*If you owe taxes, this is a great way to save money on new equipment purchases. To learn more, call your accountant or see the details on our website at [www.ovs.com/1\\_econom\\_stim\\_act.htm](http://www.ovs.com/1_econom_stim_act.htm)*

Check out the OVS online Saving Calculator!



[www.ovs.com/1\\_179\\_calculator.htm](http://www.ovs.com/1_179_calculator.htm)