March 2017

OVS Medford REOPENING in Same Location!

Less than a year after our original Mason Way Outlet Warehouse was lost in a fire and we set up a temporary warehouse location on Ehrman Circle, OVS Medford will be moving home again!

Our “new again” location is larger and more efficiently designed with a larger showroom, better shelving and improved yard.

Thank you to our Southern Oregon customers for your well wishes, your patience and continued patronage through this transition.

Target open date - March 10th!

OVS Medford - 640A Mason Way, Medford, OR 97501
Brian Wolf (541-613-7330) & Jon Meadors (541-613-0732)

Looking for Opportunities with Organic Fertilizers

Whether you are walking through your local market or the big box store on the corner, it is apparent that the demand for organic products has increased dramatically in the last 5 years. OVS had its first exposure to organic production working with growers in the wine grape industry. Since then we have taken that knowledge and applied it to the berry and nut crops in the Willamette Valley. One of the key components to any successful crop, whether it is produced conventional or organically, is a solid nutrition program. Over the years the products available to feed our organic crops have changed drastically. Early sources of fertilizer were not consistent and many had handling and stability issues. Now thanks to technology and the growth of the industry we have many products available that have improved handling characteristics and a more consistent nutrient content.

Timing plays an important factor with all fertilizers, but is especially true for organics. The availability and release of nitrogen from these organic sources can be much slower than their conventional counterparts. In order to ensure the proper levels of nutrition when the plant is growing, many of these organic fertilizers must be applied earlier than a conventional product to allow time for release and breakdown through microbial source. OVS has a number of different organic fertilizers available for meeting the demands of your berry crops. Contact your local OVS Agronomist to develop your custom program today.

Joe Duyck - OVS Agronomics
Show Season Comes to an End

We all know this year has been a heck of a challenge with winter weather. Conditions for traveling have been tough, to say the least. Even with these road conditions, many of you managed to take the time to join us this year at one of the many meetings or trade shows we sponsored or attended. February marks the end of this hectic show season.

Now, we can look forward to weather breaks that allow us to get our early herbicide applications done and finally start our trellis installations projects. We saw many new faces at our regional meeting in Lynden, WA, Medford, OR and Prosser, WA this year. Thank you again for sharing your time with us. We will continue to bring innovative ideas and greater product knowledge to our OVS Grower Meeting Series, so be on the lookout later this year for our 2018 meeting dates and locations!

State approved credit hours are awarded for product presentations on registered pesticides, so we’ll continue to have those available at future meetings. Because we are always looking for fresh ideas for our growers to evaluate, please let us know if there is something that you would like to learn more about. You might see it on a future agenda!

Wayne Ackermann - OVS Agronomics

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**GREAT Rental Return Deals!**

0% financing or cash rebates available!

2015 R530 Rental return front loader with 513 hours, less bucket, less forks, 5,646lb lift capacity, hydro trans, 51hp, and 8’1” height. Serial #10212
Stock: 44644 - List Price: $66,800
Sale Price: $44,600

2015 L5060 Rental return tractor and loader with 50 hp, 172 hours, open station, GST trans, 4wd, and 14.9x26 ag tires. Serial # 40022
Stock# 44402 List Price: $42,600
Sale Price: $32,700

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**Rankin S9C-300 10’ 3pt Orchard Flail**

- 150hp gearbox
- Up to 4” prunings
- Hammer knives
- Hydraulic side shift

List Price $14,400 SPECIAL SALE PRICE $11,950
Contact our Equipment Sales Team for more information! 800-653-2216

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2016 M6-141 Rental return tractor with 141hp, 903 hours, cab, 4wd, 24 speed, 3 remote hydraulic, 12 front weights, and much more. Serial #10977 List Price: $99,000
Sale Price: $69,700

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***Other Units Available***

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Growers Supplies ◆ Equipment ◆ Service & Parts ◆ Full Agronomic Services
Aurora, McMinnville, Medford, Salem OR & Lynden, Pasco WA ◆ 800-653-2216 ◆ www.ovs.com